A FORJANCE ARTICLE

Late invoices are climbing. Intuit says AI-drafted reminders help owners get paid sooner.

New Intuit numbers show a simple, everyday place where AI is already paying off.

THE PROBLEM

Intuit’s 2026 QuickBooks Small Business Late Payments Report found that more owners are waiting on money they’ve already earned.

59% of small businesses have invoices overdue by at least 30 days

47% said the same a year ago

Chasing payments is easy to put off.

THE RESULT, IN INTUIT'S NUMBERS

Intuit says customers who use its outstanding-invoice notifications and AI-drafted reminders get paid:

> **4 days** faster on average than comparable customers using standard reminders

Intuit's analysis ran from March 2025 to March 2026, and it does not guarantee the same result for every business.

A small, routine message. Paid four days sooner, on average.

WHY THIS WORKS FOR OWNERS (OUR TAKE)

Chasing invoices is a good first job for AI, for three reasons:

> **1. It’s repetitive**
>
> The same polite message, a different customer each time.

> **2. It’s quick to check**
>
> You can read a reminder in seconds before it goes out.

> **3. It’s easy to measure**
>
> Count the days it takes to get paid, before and after.

WHAT FORJANCE IS DOING

Forjance's AI team handles the day-to-day in real businesses: customer replies, reports to the owner, social content and marketing documents. The same pattern applies:

1. It drafts the routine work

So your people start from a first version, not a blank page.

2. It speaks your language

It's set up around your company and the way your people talk.

3. You stay in control

Private to your business. Nothing goes out until a person on your side approves it.

Pick one message you send over and over. Let AI draft it.

Then read it, fix it and send it yourself.

Learn more at forjance.com

FORGED, NOT FOUND.

Sources: Small Business Trends (October 27, 2026), covering Intuit’s announcement and the 2026 Intuit QuickBooks Small Business Late Payments Report. The four-day figure is Intuit’s own analysis.